

# Brandon Sardelli

## Enterprise Account Executive (Technical)

Technical, partner-facing operator with 5+ years in Microsoft cloud delivery. Strong in discovery, executive communication, and structured execution. At Nerdio, support go-live outcomes by aligning technical rollout plans with partner adoption and revenue priorities.

New York, NY | Open to Remote

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### EXPERIENCE

#### Nerdio | Go Live Engineer (Modern Work)

Sep 2025 - Present

- Align go-live plans with Sales and PSM teams to move partner accounts from signed deal to production readiness.
- Lead partner sessions that translate technical requirements into executable rollout plans.
- Built the GLE Engagement Planner to standardize engagements and improve consistency in partner onboarding.
- Built internal AI tools and knowledge workflows to improve delivery speed.
- Power Automate flows for Microsoft Teams: provision channels, post messages, and partner communications—templated automation scaled to thousands of MSP partners.
- Delivered 200+ partner calls in first 6 months and guided 50+ projects to completion.

#### Centerview Partners | Network Administrator

Apr 2025 - Jun 2025

- Collaborated with senior engineers and CIO on Azure networking, BGP routing, MPLS/WAN design, and monitoring with WhatsUp Gold.
- Supported endpoint patch and maintenance operations; documented Intune and Microsoft Tunnel deployment patterns.
- Worked in short-cycle infrastructure projects requiring fast delivery and clean handoff documentation.

#### Site2 | Systems Engineer

Jul 2023 - Apr 2025

- Delivered Intune-based endpoint architecture across 15 multi-tenant customers: Autopilot, compliance policies, endpoint security baselines, remediation scripts, and application lifecycle delivery.
- Implemented identity and security controls using Entra ID, Conditional Access, Defender for Endpoint, and Microsoft Tunnel with iOS/Android management support.
- Built Azure hub-and-spoke architecture with Microsoft engineers using VNets, peering, Azure Firewall, and CIS benchmark-aligned controls for segmented customer environments.
- Deployed and operated Azure Virtual Desktop (single and multi-session), image management, node patching, and customer migration work including Windows Server upgrade paths.

#### Ivionics | Systems Engineer

Feb 2023 - Jul 2023

- Implemented Microsoft Intune and Entra Connect for legal-sector clients, including compliance profiles, configuration standards, and Conditional Access enforcement.
- Executed AWS-to-Azure migration projects and Microsoft 365 migration work with minimal downtime and documented cutover procedures.
- Supported firewalls, Meraki wireless, MFA, encryption, and backup/DR with escalation ownership.
- Owned client-facing issue resolution and delivery updates for security and migration workstreams.

#### Arbor Realty Trust | Systems Engineer

May 2022 - Jan 2023

- Led Intune MDM and OneDrive rollout for 700+ devices with white-glove onboarding and endpoint hardening.
- Improved AVD image performance and hybrid access workflows; supported Azure Sentinel alert review.
- Handled identity/access troubleshooting across MFA, OneDrive, and endpoint enrollment scenarios.

#### US Ecology | Endpoint & MDM Engineer

Dec 2020 - May 2022

- Operated ManageEngine MDM for 1,600+ global users; contributed to Okta migration and mobile/MDM integration fixes.
- Closed 2,500+ support tickets across Microsoft 365, Citrix VPN, VoIP, hardware, and endpoint applications.
- Documented repeatable support workflows used by IT operations for faster incident resolution.

### TARGET TITLES

Enterprise Account Executive  
Strategic Account Executive  
Technical Account Executive

### CORE SKILLS

Enterprise Discovery Partner Enablement  
Technical Sales Support Microsoft Modern Work  
Intune Solution Baselines  
Policy Management Power Automate  
Executive Communication Revenue Prioritization  
Post-Sales Execution

### KEY METRICS

200+ partner calls hosted (first 6 months)

50+ partner projects guided to completion

15 multi-tenant environments managed at Site2

1,600+ users supported in enterprise MDM

### CERTIFICATIONS

Nerdio Endpoint Management (NEMM 100)  
Unified Endpoint Management (Nerdio)  
Nerdio Manager for MSP Fundamentals  
Nerdio Azure Fundamentals  
Azure Architect Solutions (New Horizons)  
Enterprise Endpoint Manager (Microsoft)

### EDUCATION

Stony Brook University  
B.S., Atmospheric Science

### SELECTED DELIVERY PROJECTS

GLE Engagement Planner (session structure + scope consistency)  
Internal AI knowledge workflows for go-live execution  
Multi-tenant Intune baseline and policy rollout patterns  
Power Automate + Teams partner communications at scale